

ABOUT US.....

DIXON Partnering Solutions have worked successfully with organisations from all sectors who are involved in partnering on complex social and sustainable development issues.

Our simple and effective partnering approaches have created significant impacts in areas such as primary healthcare reform, native title resolution, youth education and employment, regional development, resource development and environmental sustainability. As independent partnership brokers we aim to build the skills and knowledge of partners so they can realise the full potential from their partnering initiatives.

Over the past 11 years we have had the privilege of working with many organisations and helping them to partner effectively, to solve complex partnering challenges and issues, to provide training and skills development to their people, and to coach and mentor individuals in the partnering process.



“ Ian's advice and guidance was like a road map for us.....the partnering model provided our Early Years alliance with a framework to understand the partnering journey and then offer guidance about the direction forward “

Karyn Johns, Chair - gr8Start
Early Years Partnership Advisory
Group (Gold Coast)

Building Organisational Capacity



Our services are designed to provide a step by step planned approach to partnering where partners can establish mutual trust and respect which will build effective relationships and deliver sustainable outcomes.

We act as independent partnership brokers, supporting partners throughout the partnering cycle as a catalyst, change agent and trouble-shooter.....[more>](#)

We support partners and partnership brokers by acting as an independent sounding board and specialist advisor.....[more>](#)

We provide a range of short course and skills development programs specifically designed for those involved in cross partnering either as a partner or as a partnership broker.....[more>](#)

'Since 2008 DIXON Partnering Solutions has been the license holder for delivering the Partnership Brokering Training in Australia and Asia - Pacific. It is a privilege to work with Ian and his colleagues and to know that the development of partnership brokering as a profession 'down under' is in such capable hands'

Ros Tennyson
Director, Partnership Brokering Project
International Business Leaders Forum (UK)



at the leading edge of cross sector partnering

Recent Projects

Primary Health Care Partnerships

Skills Development and Capacity Building

The Connecting Healthcare in Communities (CHIC) initiative was developed in Queensland as a proactive approach to establish partnerships to minimise duplication, improve integration and services coordination and to potentially increase the capacity of the health system.

We provided a range of partnering support activities to the Partnership Councils during 2010 and 2011 including strategic review and skills development programs including a tailored training program called Partnering Above and Below the Line – a 2 day skills program conducted in association with Max Hardy from [TWYFORDS](#)

Partnering Above and Below the line skills development program

This program contains elements of our Partnering Essentials™ program, such as our partnering frameworks and models, coupled with exercises based on Appreciative Enquiry approaches. We look at the ‘above the line’ aspects or more tangible aspects of the partnering process together with the more intangible ‘below the line’ aspects such as egos and assumptions.

Over 300 people throughout Queensland have participated in this program during the last 12 months with excellent reviews.

For more information: http://www.health.qld.gov.au/maternity/chic/chic_home.asp

National Partnership on Youth Attainment and Transitions

Skills Development and Capacity Building

We have been engaged in a range of capacity building and support activities to assist partnership brokers to improve their brokering knowledge and skills. Specific activities have included delivering skills development programs across Australia, presenting keynote addresses, preparing case studies, developing a range of tools and presenting at induction programs nationally.

For more information on the National Partnership on Youth Attainment and Transitions and in particular the School Community Partnership Broker program please go to: <http://www.deewr.gov.au>

SAGE/CTEK Partnership

Independent Chairing and Mentoring

SAGE Automation Pty Ltd (SAGE – based in Adelaide, South Australia) and Combined Technologies Ltd (CTEK – based in Hamilton, New Zealand) are integration and control system companies. They both have considerable expertise in the design, installation, manufacture and maintenance of industrial and commercial nprocess automation systems.

In 2010 CTEK and SAGE entered into a partnering agreement and we are providing a range of partnering support activities to the partnership including Independent Chairing of their partnership meetings both in Australia and New Zealand and coaching and mentoring of senior staff.

For more information: <http://www.ctek.co.nz/> or <http://www.gotosage.com/>